

# Hiring : Manager Partners Delight (Operations)



At Gher Tak, we embody our Core Values of Easy, Reliable, and Ownership. Our purpose is to transform everyday household shopping into an effortless, enjoyable, and dependable experience through technology and human touch. As Manager Partners Delight, you will be the custodian of GT's retailer partnerships, ensuring our partners experience the same reliability and ease we promise our consumers

## Key Responsibilities

- Build and nurture relationships with retail partners to drive long-term, mutually beneficial commercial partnerships
- Facilitate white glove partner onboarding and training on GT systems.
- Monitor partner KPIs (catalogue accuracy, pricing, experience quality).
- Develop partner engagement programs, incentives, and feedback loops.
- Resolve partner concerns promptly to maintain high satisfaction levels.
- Conduct regular audits of partner compliance with GT standards.
- Collaborate with marketing on joint campaigns to boost partner visibility.

## Key Competencies / Traits

- ❖ Strong interpersonal and relationship management skills.
- ❖ Customer/partner-centric mindset with empathy.
- ❖ Negotiation and conflict resolution.
- ❖ Ownership and proactive communication.

## Required Qualifications

- ➔ Bachelor's degree in Business, Marketing, or Relationship Management.
- ➔ 3–5 years' experience in partner/vendor management or account management.
- ➔ Experience in retail or e-commerce platforms preferred.

*Gher Tak's success depends on strong and vibrant retailer partnerships. This role ensures retailers onboard smoothly, feel valued, and are enabled to serve consumers better, creating a win-win ecosystem.*

Please email your updated CV to [careers@ghertak.com](mailto:careers@ghertak.com) to join our team in Islamabad.